

# National Milk Producers Federation

National Milk Producers Federation • 2101 Wilson Blvd., Arlington, VA 22201 • 703-243-6111 FAX 703-841-9328

April 26, 2005

Agri Mark, Inc.  
Arkansas Dairy Cooperative Association  
Associated Milk Producers, Inc.  
California Dairies, Inc.  
Case-Clay Creamery, Inc.  
Continental Dairy Products, Inc.  
Cooperative Milk Producers Assn.  
Dairy Farmers of America, Inc.  
Dairymen's Marketing Cooperative, Inc.  
Dairymen Cooperative Inc.  
Ellsworth Cooperative Creamery  
Farmers Cooperative Creamery  
First District Association  
Finnish Farms USA  
Just Jersey Cooperative, Inc.  
Land O'Lakes, Inc.  
Lone Star Milk Products, Inc.  
Manitowoc Milk Producers Coop.  
MD & VA Milk Producers Cooperative Association, Inc.  
Michigan Milk Producers Assn.  
Mid-West Dairymen's Company  
Niagara Milk Cooperative, Inc.  
Northwest Dairy Association  
Prairie Farms Dairy, Inc.  
St. Albans Cooperative Creamery, Inc.  
Scioto County Co-op Milk Producers' Assn.  
Select Milk Producers, Inc.  
Southeast Milk, Inc.  
Swiss Valley Farms, Co.  
Tillamook County Creamery Assn.  
United Dairymen of Arizona  
Uptale Farms Cooperative Inc.  
Zin Milk Producers

Dana Coale, Deputy Administrator  
Stop 0225, Room 2968-S  
USDA/AMS/Dairy Programs  
1400 Independence Ave., SW  
Washington, D.C. 20250-0225

RE: Docket No. AO-14-A73, et al.; DA-03-10

To the Deputy Administrator,

On behalf of the National Milk Producers Federation, I am requesting that the following data be collected and introduced into the record for the hearing referenced above.

1. Class I sales by F.O. plants, broken down by product code, including all possible detail, but including especially:
  - a. Total Class I sales
  - b. Class I sales of carbohydrate-reduced beverages
  - c. Class I sales of carbohydrate-free beverages
  - d. Class I sales of yogurt-based beverages
2. Class II beverage production, broken down by product code, including all possible detail, but including especially:
  - a. Total Class II beverages
  - b. Class II yogurt-based beverages
  - c. Class II beverages exempted from Class I as "meal replacements"
  - d. Class II beverages exempted from Class I for nonfat skim solids content below 6.5%.
  - e. Class II beverages exempted from Class I for butterfat content above 9%.

For each series, please include, as possible:

1. Product pounds of each product.
2. The milk equivalent contained in, or milk used to produce, the product.
3. The number of plants and the number of firms that own these plants.
4. A list of the Federal order markets in which the plants are regulated.



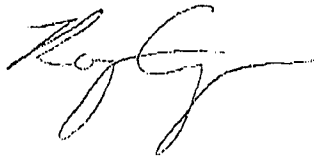
For each series, I request that the data be provided for each individual market, as well as in aggregate for all markets. Where issues of proprietary confidentiality restrict the availability of data, please give priority to product detail over geographic detail.

If detailed data is not available in all markets, please provide aggregated detail for those markets for which it is available, along with identification of those markets.

If there is some question unanswered by this request, please contact me. We look forward to the opportunity to testify on behalf of our proposal the week of June 20 in beautiful Pittsburgh, Pennsylvania.

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Roger Cryan', with a long horizontal flourish extending to the right.

Roger Cryan  
Director of Economic Research  
National Milk Producers Federation

cc: John Mengel; John Rourke